

Job Description – Business Application Consultants (Graduate)

Purpose of the role:

To provide innovative solutions to our clients' business needs through the design, development and implementation of Customer Relationship Management (CRM) and/or Oracle Business Intelligence systems.

Key Activities of the role include:

- Learning, and keeping up to date with CRM and/or Oracle Business Intelligence configuration skills;
- Travelling to client sites across the UK and Europe to provide CRM and/or Oracle Business Intelligence solutions from identification of client requirements through to development and implementation;
- Interfacing with key client staff, including Business Analysts, Solution Architects and Managers on a day-to-day basis;
- Communicating technical solutions to both client and Boxfusion Consulting staff in a clear and concise manner both verbally and in written form;
- Providing accurate estimates for work being carried out by oneself; and
- Managing hours so that delivery timelines for the client are achieved and in accordance with the quality standards of Boxfusion Consulting.

Occasional Activities may include:

- Making presentations to customers, either as part of a project or during Boxfusion Consulting's sales activities;
- Supporting day-to-day operational activities of Boxfusion Consulting;
- Training on, and implementation of, other software packages at clients or Boxfusion Consulting;
- Training new Boxfusion Consulting personnel, or end-customer personnel; and
- Any other duties requested by management commensurate with the grading of the post.

Core Organisational Activities:

- Maintaining their own levels of Continuing Professional Development relevant to the role and needs of Boxfusion Consulting;
- Reviewing, evaluating and developing their own contribution to Boxfusion Consulting;
- Ensuring compliance with quality systems;
- Providing support for colleagues;
- Operating within the organisation's confidentiality guidelines; and
- Carrying out duties placed on employees in accordance with the Health and Safety at Work Act.

Person Specification – Business Application Consultants (Graduate)

Knowledge & Qualifications:

- Minimum 2:1 degree (or equivalent) from a top flight university, ideally with a computing element
- Minimum of 3 A-C grades at A-Level or equivalent
- Minimum of B grade in GCSE Maths or equivalent
- Passion for learning and continuous professional development

Experience of:

- Delivering effective solutions to a range of problems, demonstrating a logical approach to problem solving which indicates all eventualities have been considered
- Meeting deadlines and exceeding targets whilst maintaining an exceptional quality of work
- Using a programming language at any level of proficiency, e.g. VBA, PHP, Java etc.
- Working in a professional environment (*desirable*)

Skills:

- Able to learn quickly from both training and on the job experience, identifying patterns and adapting solutions to fit different situations
- Offers exceptional communication and presentation skills at all levels, adapting methods to suit audience with a keen awareness of how one's own body language and tone is perceived by others
- Able to analyse and translate complex concepts into a format which is accessible to all, using a variety of media to ensure understanding
- Has confident writing skills with the ability to produce reports, letters and analyses to consistently high standards
- Able to respond to verbal challenges in a reasoned and thoughtful manner
- Helps to build team spirit and works effectively within a team, leading by example as needed
- Has ability to work on own initiative and maintain own motivation
- Able to visualise complex concepts and create effective real world solutions from them
- Excellent time management and prioritisation skills

Attributes:

- Motivated by delivering the best possible service at all times and by seeing the impact of own work
- Is resilient in seeing a project through to the end and motivating others to do the same
- Displays meticulous attention to detail, always needing to present the best possible end product
- Has awareness of the need to manage risk in own work and raise concerns promptly
- Is confident in own skills and ability to help others develop theirs, coupled with willingness to learn from others
- Takes pride in developing and delivering innovative solutions to meet the client need
- Offers consistent and reflective approach to quality assurance and own performance
- Understands and advocates the concepts of diversity and equality in all situations
- Has willingness to travel across the UK and Europe is not afraid to work long hours
- Applies professional approach to all interactions with others and demonstrates an in-depth understanding of what it means to be perceived as a professional



- Passionate about working with Boxfusion Consulting to achieve the company vision